

Capital Printing Invests in Second Komori Press to Meet Business Expansion and Growth



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Komori America announces that Capital Printing, Austin, Texas, has installed an eight-color Komori Lithrone G40 perfecting press (GL840P) with LED to expand its production capacity. The new press joins a five-color 40-inch Komori Lithrone press also with LED, installed only two years ago. Both replace two older Komori models to provide the advanced technology the company sees as integral to its business growth.

Founded in 1929 and currently employing approximately 90 people, Capital Printing is one of the largest commercial print shops in Austin, serving clients from the central Texas region and several nationwide accounts. President and majority owner, Michael Martin, acquired the company approximately three years ago. Clients are drawn from a variety of market segments, including government, non-profit, education, publishing and retail

and typical jobs include newsletters, books and a range of other applications. The company provides offset and digital printing—and hybrid print production—as well as mailing and fulfillment services. In addition to its main facility, Capital has a second location in Austin that specializes in wide-format printing.

“The sales opportunities in the past three years have exceeded my expectations with more opportunity to grow than I thought there would be,” said Martin. “It created a good problem to have. I decided that investing in new equipment made sense now because of the increased capacity and productivity gains.”

Capital had been a Komori shop and Martin decided to stay with the manufacturer, partly because the staff was familiar with the equipment and had positive relationships with Komori representatives and technicians, but also because of the advanced automation and production speeds of Komori’s latest offset presses. The new GL840P runs 25% faster than the press it replaced and, Martin noted, “The overwhelming advantage of LED is the fact that the sheets come off the press dry. That was another huge productivity gain.” Capital Printing is confident the new press will be a key component in its continuing growth.

“We are looking forward to supporting Capital Printing’s growth with both Komori presses, which we know will exceed their requirements and meet customer demands for quick turnaround,” said Mark Milbourn, executive vice president, Komori America. “The GL840P is designed to provide more options and expanded capabilities for every type of print requirement.”

About Komori America Corporation

Tokyo-based Komori Corporation, a premier manufacturer of offset and digital presses, provides world-class technology based on three tenets core to which all Komori products are delivered—product reliability, outstanding print quality and substrate flexibility. From unsurpassed print quality and impressively fast makeready to intuitive software, Komori is dedicated to helping its customers navigate the changing market landscape. With hundreds of patents, a state-of-the-art manufacturing facility, and representation around the globe, Komori is laser-focused on the advancement of print. Komori America Corporation is headquartered in Rolling Meadows, IL and manages a sales and service organization throughout North America.